

The Case for High Performing Buildings



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Lack of awareness & misconceptions

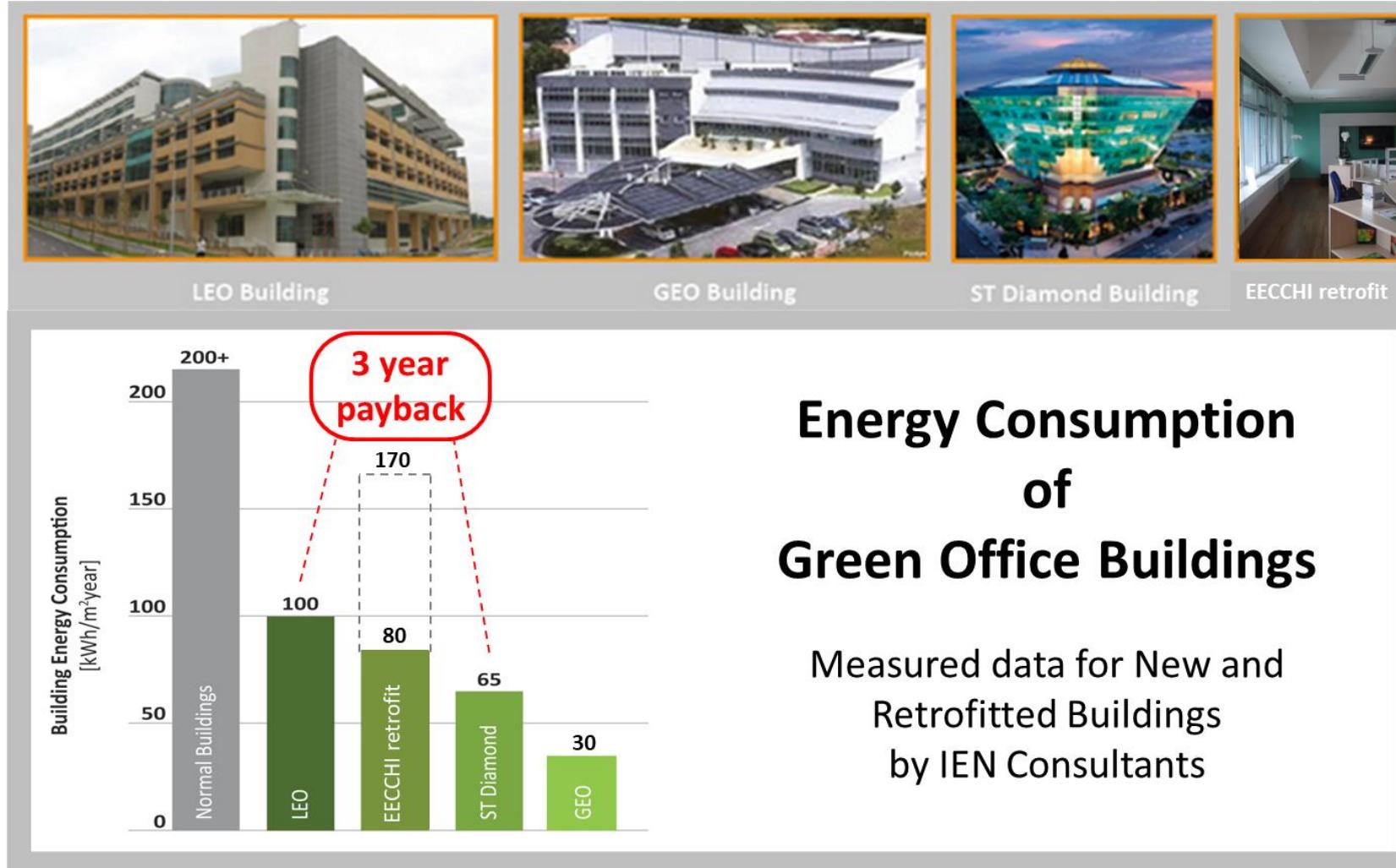
Cartoon of a real conversation I had when explaining my job as Energy Efficiency Consultant



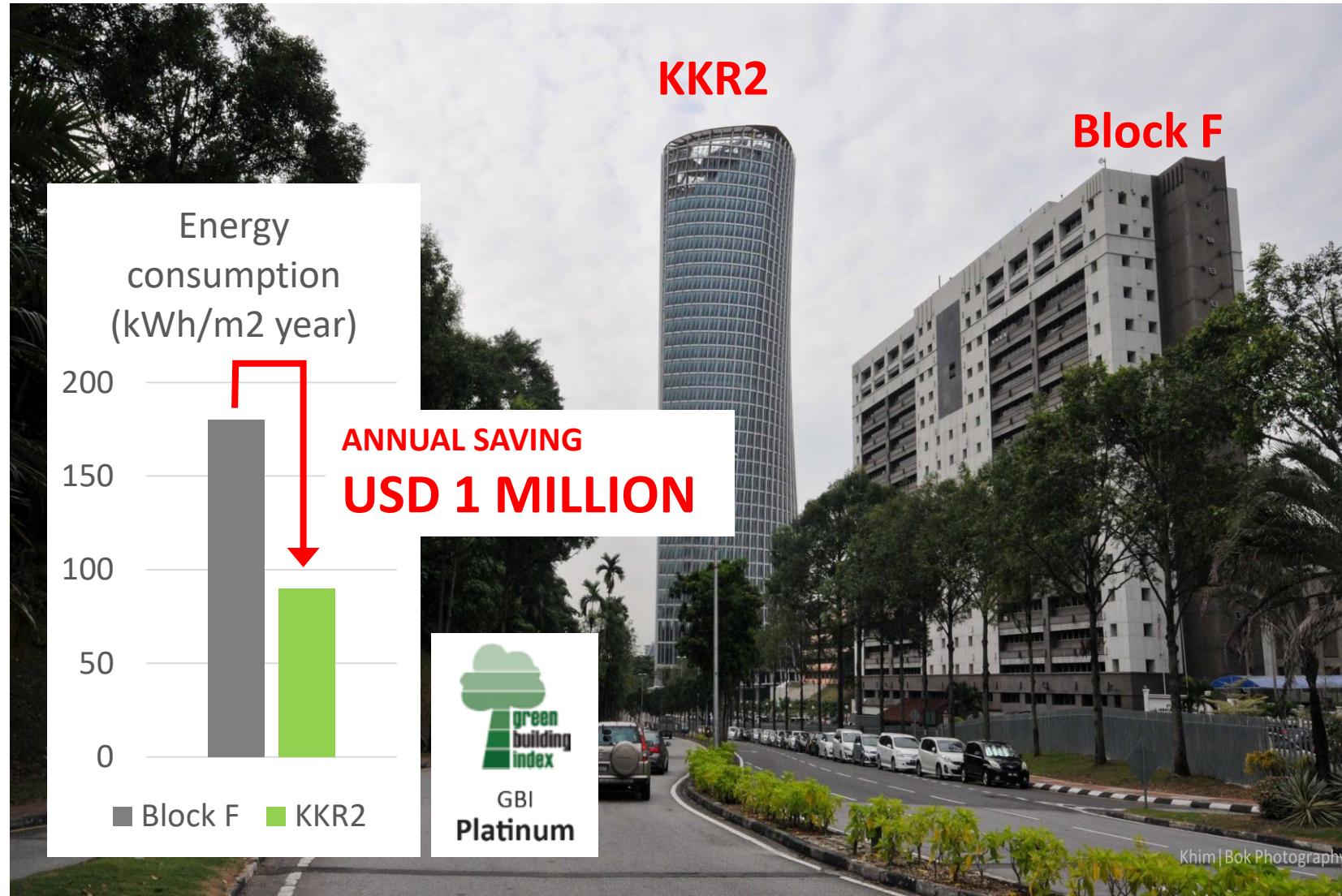
Courtesy of Gregers Reimann/IEN Consultants Sdn Bhd / Illustration by Rachel Chen Ruiqi

The Star newspaper, Malaysia, 16 August 2013

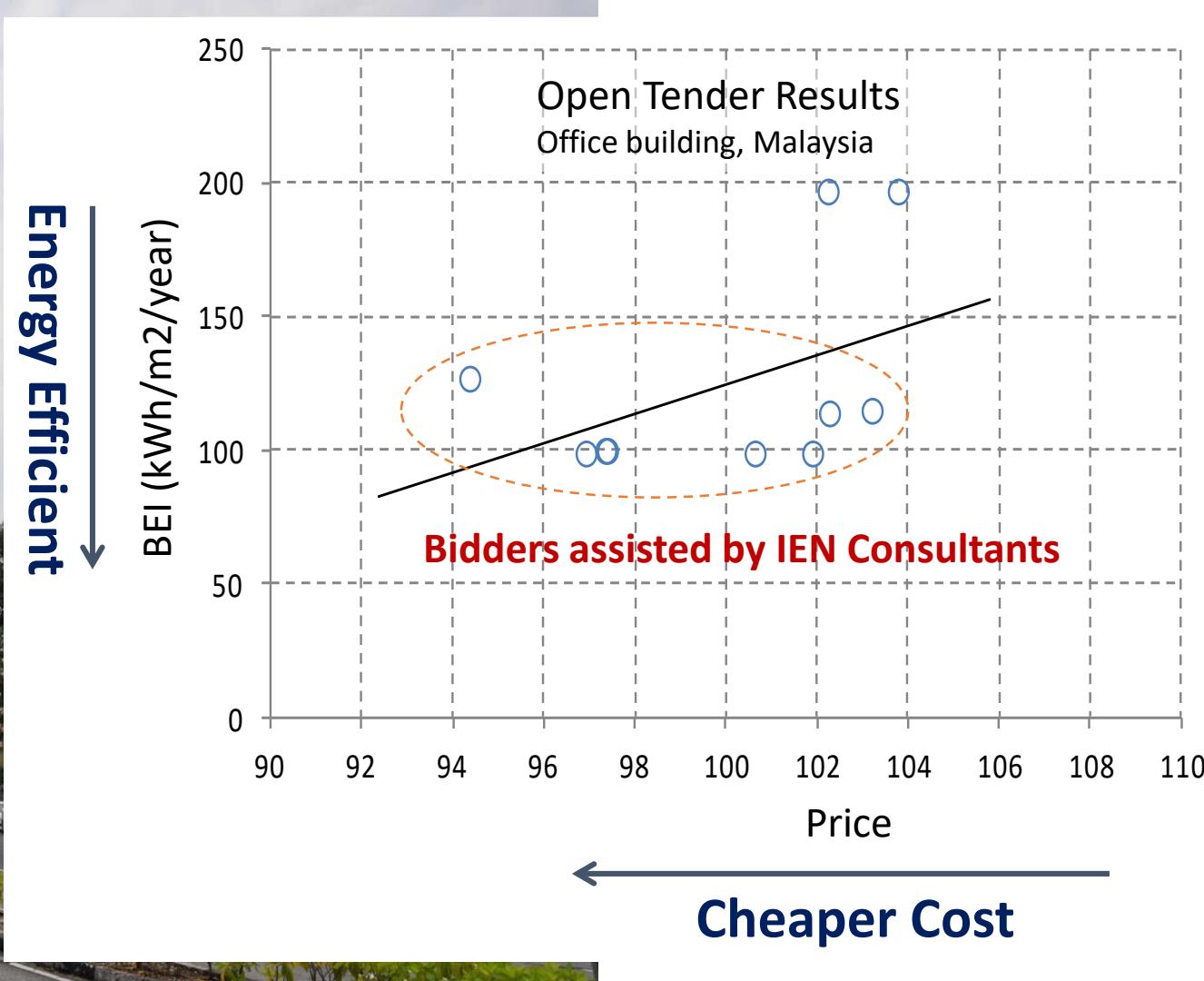
Expensive not to be Energy Efficient



Expensive not to be Energy Efficient

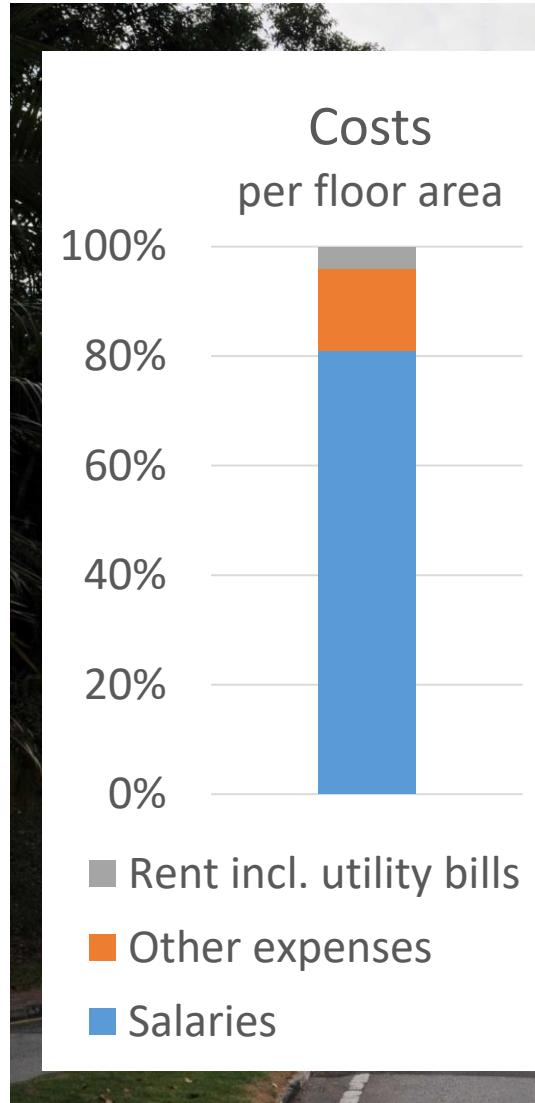


Cheapest and Most Energy Efficient

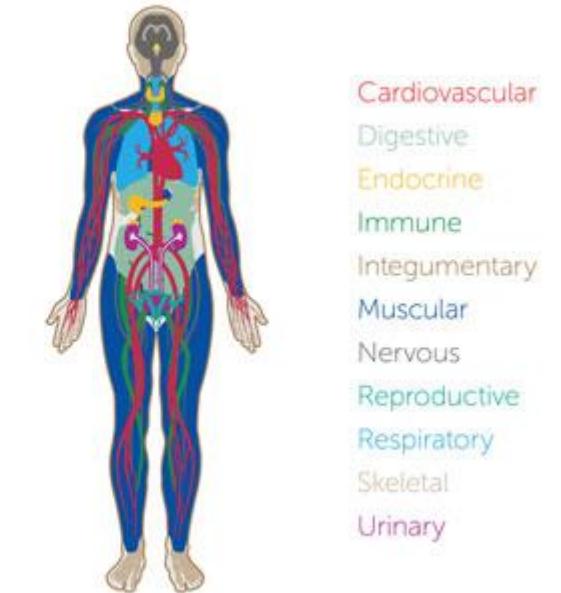


Cartoon by IEN Consultants. The Star newspaper (2014)

Highest operating cost of a building is...



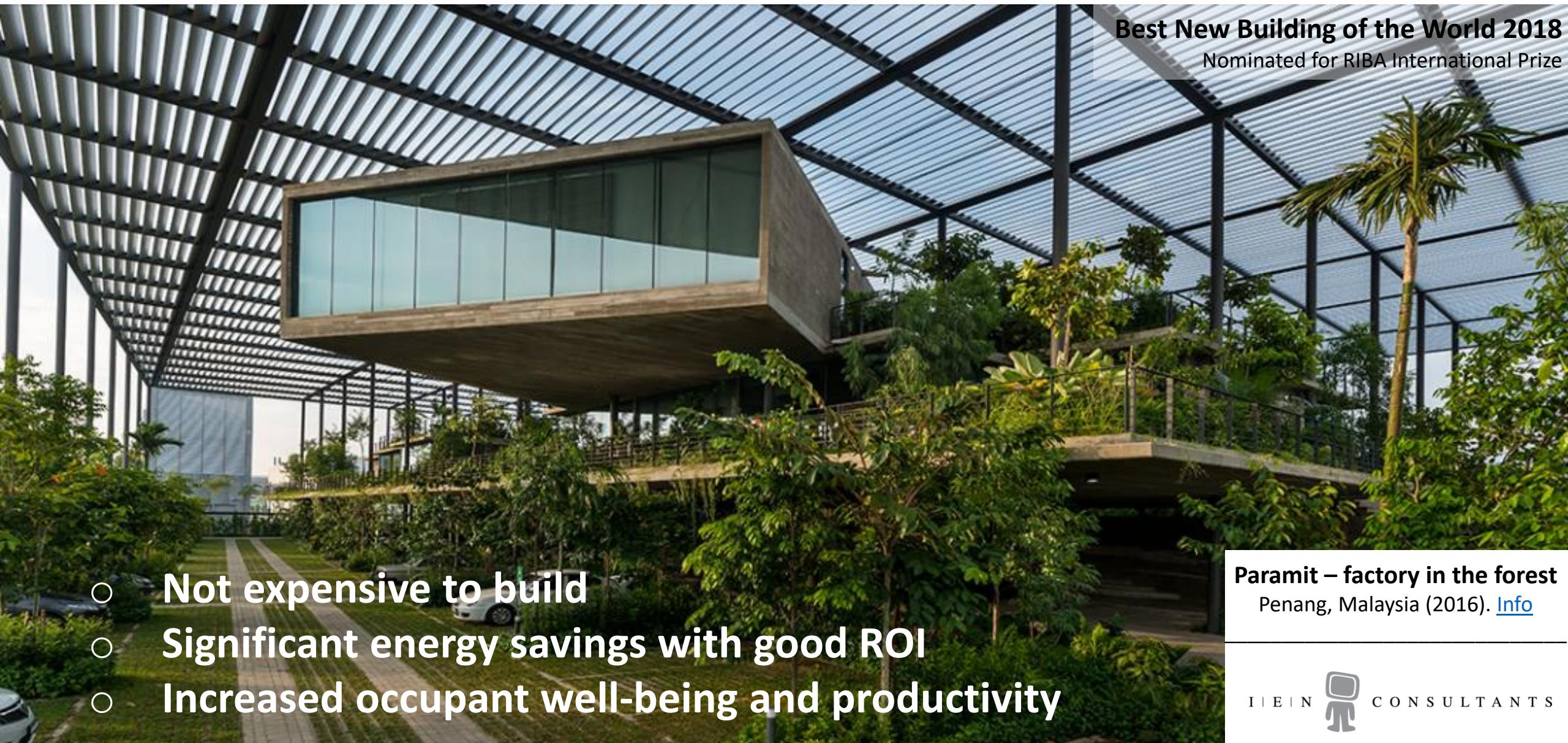
UNPRODUCTIVE
66 days per year!
Amount of time that average Malaysian worker is either absent or suffering from presenteeism
NB. The UK figure is only 30 days per year

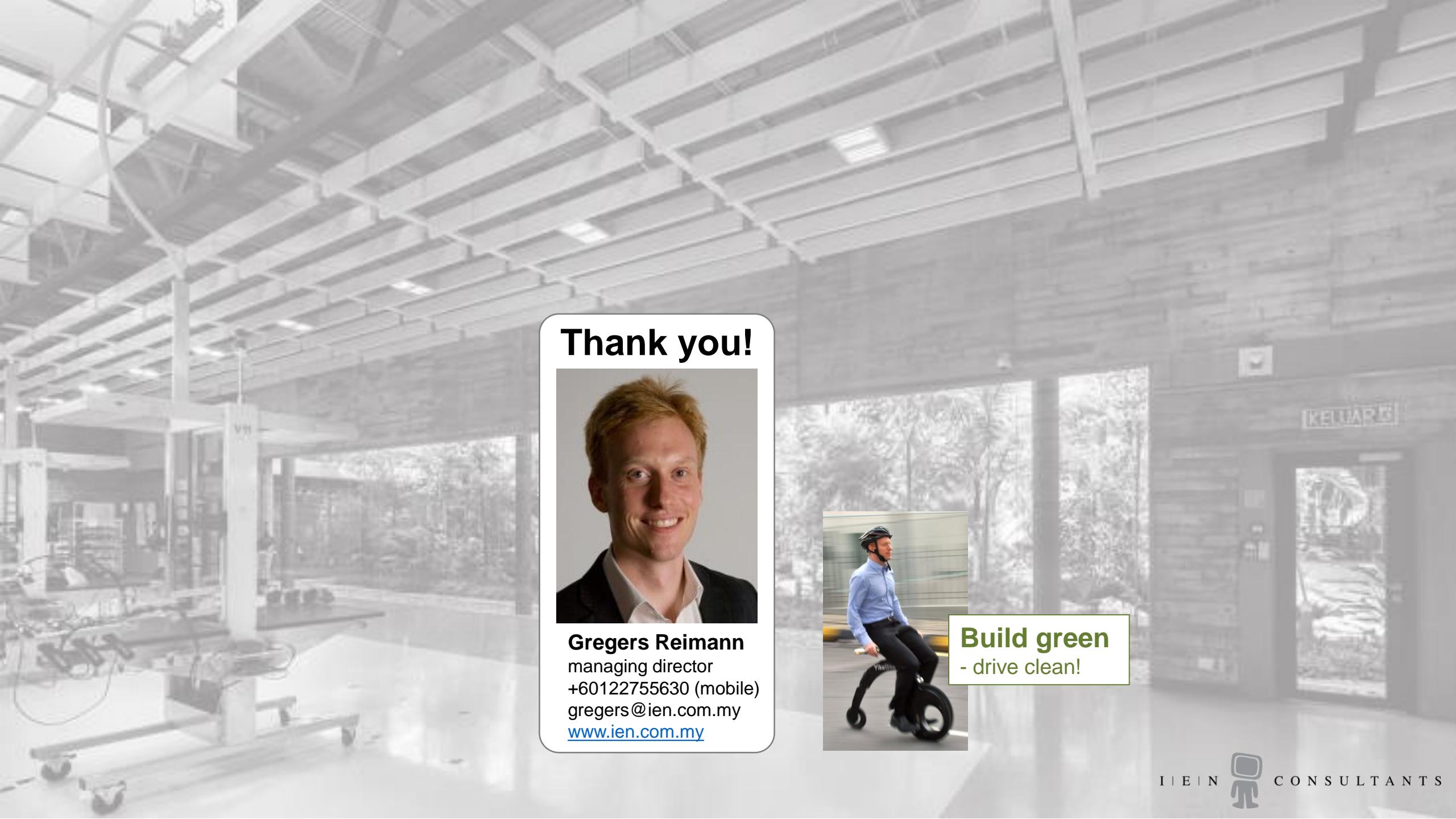


Founder: Ex-Goldman Sacs partner Paul Scialla

Source: Expenses at IEN Consultants office in Kuala Lumpur

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Thank you!



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Build green
- drive clean!